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Nick Beim is a general partner at Matrix Partners, which he joined in 2001. He primarily invests in Internet and software companies, including Gilt Groupe, a private ecommerce network for event-based sales; TheLadders.com, the leading online destination for \$100,000+ jobs; Care.com, an online marketplace for family care services; Conductor, an enterprise software-as-a-service platform for the management and measurement of natural search; OatSystems, an RFID application platform company (Checkpoint Systems); and JBoss, the leading open source application server provider (Red Hat). Nick joined Matrix from the high tech investment banking Group at Goldman Sachs & Co. and the technology and media group at McKinsey & Co. Nick studied at Stanford University and Oxford University, where he was a Marshall Scholar. Nick serves on the board of Endeavor, a non-profit organization dedicated to helping entrepreneurs in developing countries.